

**United Way of Lee, Hendry, Glades, and Okeechobee
Board of Directors Meeting
January 19, 2018**

Minutes

Present: Betsy Alderman, Mary Andrews, Patricia Bell, Cindy Carfore, Michael Clark, John Clinger, David Dale, Craig Folk, David Fry, Chauncey Goss, Barbara Hagen, Cindy Hawkins, Patricia Heath, Beth Hendry, Matt Humphreys, Sally Jackson, Cary Kleinfeld, Tony Lapi, Kevin Lewis, David Lucas, Paul Makurat, Dick Miller, Stan Nelson, James Nolte, Pat O'Donnell, Amanda Reed, Karen Ryan, Ted Todd, Mary Vlasak Snell, Mark Webb

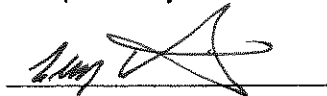
Staff: Kim Berghs, Patrice Cunningham, Megan Fasig, Jeremy Gentile, Linda Hafner, Louise Hawthorne, Jeannine Joy, Madison Mitchell, Nilda Rodriguez, Cliff Smith, Mike Willis

Guests: Megan Bauerle - Royal Shell Sales
Gary Brooks - Bonita Bay Community
Gary Bryant - United Way Campaign Cabinet
Michelle Sammons - FineMark Bank
Justin Damiano - Comcast
Lauren Dunford - Collins Vision/Collins Family
Krista Gillespie - US Attorney's Office
Cindy Mulroy - Wiltshire, Whitley, Richardson & English
Diane Herring - Interop Technologies
Alan LeBlanc, Ramona Milam, Shanice Parris, Robin Wright - Lee County Tax Collector

1. United Way Chair David Fry called the meeting to order at 8:00 a.m. at the United Way Building with a quorum present.
2. The minutes of the December 15, 2017 Board of Directors Meeting were approved as presented.
3. Following a report from the Nominating Committee, the Board approved the appointment of Matt Humphreys from Publix to the Board of Directors and accepted the resignations of Steve Micheli from Publix and Barbara Hagen from Comcast and thanked them for their service to our United Way.
4. Justin Damiano from Comcast presented the United Way with a check for \$50,000.

5. United Way 211 Manager Nilda Rodriguez presented Live United Awards to the following companies for their participation in Operation Santa's Helpers: FineMark National Bank & Trust, Interop Technologies, Lee County Tax Collector, Wiltshire, Whitley, Richardson & English, PA, U.S. Attorney's Office, Collins Vision/Collins Family, Royal Shell Sales, and the Hendry Family.
6. Cliff Smith was recognized for receiving the "Keeper of the Promise" award at the Martin Luther King Unity breakfast.
7. Northern Trust was presented with an award for their participation in a United Way Day of Caring.
8. Vice President of Resource Development Jeannine Joy updated the Board on the United Way Volunteer Center, VITA, and a new project with The School District, Lee Health, and the O'Donnell's to increase school participation in blood drives.
9. Treasurer Patricia Heath reviewed the year-end Endowment Fund Reports and previewed the upcoming Finance Committee meeting.
10. United Way 211 Vice President Linda Haffner reported on the United Way 211 program, including Hurricane Recovery, Mission United, and the year-end snapshot.
11. Campaign Chairs Beth Hendry and John Clinger gave an update on this year's campaign progress, talked about the "Last Push" strategy, and thanked Board members for their tremendous generosity and support.
12. Following a presentation by President Cliff Smith for United Way Allocations Chair Tom Uhler, the Board approved the attached Allocations recommendations as presented. Cliff also previewed the upcoming Allocations process and asked each Board member to recruit a new "strategic" Team Member.
13. The meeting was adjourned at 9:05 a.m.

Respectfully submitted,



Clifford W. Smith
President