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The United Way of Lee County, Inc.
7273 Concourse Drive
Fort Myers, FL 33908

Department of the Treasury
Internal Revenue Service Center
Ogden, UT 84201-0027



Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

2017

Open to Public Inspection

Do not enter social security numbers on this form as it may be made public.
Go to www.irs.gov/Form990 for instructions and the latest information.

A For the 2017 calendar year, or tax year beginning and ending

B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return/terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	C Name of organization The United Way of Lee County, Inc.		D Employer identification number 59-1005169
	Doing business as		E Telephone number 239-433-2000
	Number and street (or P.O. box if mail is not delivered to street address)	Room/suite	
	7273 Concourse Drive		G Gross receipts \$ 12,163,993.
	City or town, state or province, country, and ZIP or foreign postal code Fort Myers, FL 33908		H(a) Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
F Name and address of principal officer: Cliff Smith same as C above		H(b) Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No	
I Tax-exempt status: <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) () (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527		If "No," attach a list. (see instructions)	
J Website: www.unitedwaylee.org		H(c) Group exemption number	
K Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other		L Year of formation: 1957	M State of legal domicile: FL

Part I Summary

Activities & Governance	1 Briefly describe the organization's mission or most significant activities: We are the United Way agency for Lee, Hendry, Glades, and Okeechobee counties.		
	2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	3 Number of voting members of the governing body (Part VI, line 1a)	3	64
	4 Number of independent voting members of the governing body (Part VI, line 1b)	4	64
	5 Total number of individuals employed in calendar year 2017 (Part V, line 2a)	5	39
	6 Total number of volunteers (estimate if necessary)	6	7226
	7a Total unrelated business revenue from Part VIII, column (C), line 12	7a	0.
b Net unrelated business taxable income from Form 990-T, line 34	7b	0.	
Revenue	8 Contributions and grants (Part VIII, line 1h)	Prior Year 10,058,511.	Current Year 11,447,425.
	9 Program service revenue (Part VIII, line 2g)	0.	0.
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	67,169.	165,892.
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	-208,884.	-218,085.
	12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	9,916,796.	11,395,232.
Expenses	13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)	6,996,056.	8,540,959.
	14 Benefits paid to or for members (Part IX, column (A), line 4)	0.	0.
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	1,868,874.	1,987,305.
	16a Professional fundraising fees (Part IX, column (A), line 11e)	0.	0.
	b Total fundraising expenses (Part IX, column (D), line 25)	604,148.	
	17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	554,862.	609,597.
	18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	9,419,792.	11,137,861.
19 Revenue less expenses. Subtract line 18 from line 12	497,004.	257,371.	
Net Assets or Fund Balances	20 Total assets (Part X, line 16)	Beginning of Current Year 10,885,810.	End of Year 11,394,281.
	21 Total liabilities (Part X, line 26)	289,582.	335,157.
	22 Net assets or fund balances. Subtract line 21 from line 20	10,596,228.	11,059,124.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer		Date		
	Cliff Smith, President Type or print name and title				
Paid Preparer Use Only	Print/Type preparer's name Amelia Cooper CPA	Preparer's signature Amelia Cooper CPA	Date 08/24/18	Check if self-employed <input type="checkbox"/>	PTIN P00437898
	Firm's name CliftonLarsonAllen LLP	Firm's EIN 41-0746749			
	Firm's address 12800 University Drive, Suite 210 Fort Myers, FL 33907		Phone no. 239-226-9900		

May the IRS discuss this return with the preparer shown above? (see instructions) Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III [X]

1 Briefly describe the organization's mission: The United Way of Lee, Hendry, Glades, and Okeechobee is a volunteer driven organization dedicated to improving the quality of life for all people in our community. Our United Way supports and helps coordinate the human service network in our community so that the network can

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? [] Yes [X] No If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? [] Yes [X] No If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 8,465,528. including grants of \$ 8,164,622.) (Revenue \$) Community Impact Fund:

The United Way supports 94 local human service agencies and over 250 programs and initiatives in our community. The United Way Community Impact Fund targets and addresses the underlying causes of problems in four key impact areas: 1) Strengthening Families - By moving families and individuals beyond poverty, facilitating support groups to empower victims to regain control of their lives, and providing assistance to abused women and their children. 2) Nurturing Children and Youth - By ensuring a quality early childhood education opportunity for all children, providing mentoring programs for youth, and providing at-risk youth with programs to build and strengthen their character. 3) Meeting Critical Needs - By helping the elderly and people with disabilities

4b (Code:) (Expenses \$ 1,106,758. including grants of \$ 376,337.) (Revenue \$) United Way 211:

Every hour of every day, someone in our community needs human services, from finding an after-school program, to counseling for a teen, to securing adequate care for an aging parent. People often don't know where to turn, and as a result, end up going without necessary services. United Way 211 exists to help people navigate their way through the maze of health and social service agencies by providing the most adequate, up-to-date resources for the client's situation. Last year, United Way 211 had a total call volume of over 98,000. During times of natural disasters such as hurricanes, United Way 211 becomes the Information Hotline for Lee, Hendry, and Glades Counties offering information on shelters, evacuation routes, and recovery services.

4c (Code:) (Expenses \$ 381,048. including grants of \$) (Revenue \$) United Way Houses:

United Way of Lee, Hendry, Glades, and Okeechobee Counties, in collaboration with our human service partners, bring needed services into communities through neighborhood resource centers. These "one stop" centers provide space for agencies to reach clients who may not be able to access services outside their neighborhood. In 2017, 95 agencies provided 365,781 client visits in the 19 United Way Houses in operation. The neighborhood houses are a perfect example of how collaboration increases access to services and improves local neighborhoods. The vision is helping people in need with more than a short term solution by offering them coordinated services that may help them prevent the problem from reoccurring.

4d Other program services (Describe in Schedule O.) (Expenses \$ 313,345. including grants of \$) (Revenue \$)

4e Total program service expenses 10,266,679.

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	X	
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors?</i>	X	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>		X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>		X
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>		X
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>		X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>		X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>		X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>		X
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>	X	
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	X	
b Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>		X
c Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>		X
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>		X
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>	X	
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	X	
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>	X	
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>		X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>		X
14a Did the organization maintain an office, employees, or agents outside of the United States?		X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>		X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>		X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>		X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>		X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>		X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>		X

Part IV Checklist of Required Schedules (continued)

	Yes	No
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>		X
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	X	
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	X	
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	X	
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>		X
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>		X
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>		X
26 Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II</i>		X
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>		X
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
a A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		X
b A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		X
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>		X
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	X	
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>		X
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>		X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>		X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>		X
34 Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>		X
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?		X
b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>		
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>		X
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>		X
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	X	

Note. All Form 990 filers are required to complete Schedule O

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

Input box for Schedule O check

Main table with columns for question numbers (1a-14b), Yes, and No. Includes questions about Form 1096, Form W-2G, Form W-3, and various tax compliance items.

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.		
	1a 64		
b	Enter the number of voting members included in line 1a, above, who are independent		
	1b 64		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?		X
6	Did the organization have members or stockholders?		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a	The governing body?	X	
b	Each committee with authority to act on behalf of the governing body?	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O		X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?		X
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?		
10b			
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	X	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	X	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	X	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	X	
12c		X	
13	Did the organization have a written whistleblower policy?	X	
14	Did the organization have a written document retention and destruction policy?	X	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official	X	
b	Other officers or key employees of the organization	X	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?		
16b			

Section C. Disclosure

- 17** List the states with which a copy of this Form 990 is required to be filed **None**
- 18** Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
 Own website Another's website Upon request Other (explain in Schedule O)
- 19** Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
- 20** State the name, address, and telephone number of the person who possesses the organization's books and records: **The Organization - (239) 433-2000**
7273 Concourse Drive, Fort Myers, FL 33908

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) Betsy Alderman Board Member	1.00	X					0.	0.	0.	
(2) Mary Andrews Board Member	1.00	X					0.	0.	0.	
(3) Patricia Bell Board Member	1.00	X					0.	0.	0.	
(4) Cindy Carfore Board Member	1.00	X					0.	0.	0.	
(5) Mary Beth Carroll (Honorary) Board Member	1.00	X					0.	0.	0.	
(6) Ryan Carter Board Member	1.00	X					0.	0.	0.	
(7) Joe Catti Board Member	1.00	X					0.	0.	0.	
(8) Charles Chapman Board Member	1.00	X					0.	0.	0.	
(9) Michael Clark Board Member	1.00	X					0.	0.	0.	
(10) John Clinger Board Member	1.00	X					0.	0.	0.	
(11) Joe Coleman Board Member	1.00	X					0.	0.	0.	
(12) Colleen DePasquale Board Member	1.00	X					0.	0.	0.	
(13) Roger Desjarlais Board Member	1.00	X					0.	0.	0.	
(14) Linda Doggett Board Member	1.00	X					0.	0.	0.	
(15) Kate English (Honorary) Board Member	1.00	X					0.	0.	0.	
(16) Craig Folk Board Member	1.00	X					0.	0.	0.	
(17) Amy Fontaine Board Member	1.00	X					0.	0.	0.	

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(18) David Fry Board Member	1.00	X						0.	0.	0.
(19) Lowell George Board Member	1.00	X						0.	0.	0.
(20) Chauncey Goss Board Member	1.00	X						0.	0.	0.
(21) Gary Griffin Board Member	1.00	X						0.	0.	0.
(22) Barbara Hagen Board Member	1.00	X						0.	0.	0.
(23) Brian Hamman Board Member	1.00	X						0.	0.	0.
(24) Larry Hart Board Member	1.00	X						0.	0.	0.
(25) Barbara Hartman Board Member	1.00	X						0.	0.	0.
(26) Cynthia Hawkins Board Member	1.00	X						0.	0.	0.
1b Sub-total								0.	0.	0.
c Total from continuation sheets to Part VII, Section A								205,550.	0.	205,550.
d Total (add lines 1b and 1c)								205,550.	0.	205,550.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **1**

	Yes	No
3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		X
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	X	
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
NONE		

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **0**

See Part VII, Section A Continuation sheets

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(27) Patricia Heath Board Member	1.00	X					0.	0.	0.	
(28) Elizabeth Hernandez Board Member	1.00	X					0.	0.	0.	
(29) Jadira Hoptry Board Member	1.00	X					0.	0.	0.	
(30) Michelle Hudson Board Member	1.00	X					0.	0.	0.	
(31) Sally Jackson Board Member	1.00	X					0.	0.	0.	
(32) Saeed Kazemi Board Member	1.00	X					0.	0.	0.	
(33) Cary Kleinfeld Board Member	1.00	X					0.	0.	0.	
(34) Buddy Kubesh Board Member	1.00	X					0.	0.	0.	
(35) Jennifer Lafferty Board Member	1.00	X					0.	0.	0.	
(36) Tony Lapi Board Member	1.00	X					0.	0.	0.	
(37) Kevin Lewis Board Member	1.00	X					0.	0.	0.	
(38) David Lucas Board Member	1.00	X					0.	0.	0.	
(39) Paul Makurat Board Member	1.00	X					0.	0.	0.	
(40) Steven Micheli Board Member	1.00	X					0.	0.	0.	
(41) Charlotte Miller Board Member	1.00	X					0.	0.	0.	
(42) Dick Miller Board Member	1.00	X					0.	0.	0.	
(43) Mark Morris Board Member	1.00	X					0.	0.	0.	
(44) Stan Nelson Board Member	1.00	X					0.	0.	0.	
(45) James Nolte Board Member	1.00	X					0.	0.	0.	
(46) Patricia O'Donnell Board Member	1.00	X					0.	0.	0.	
Total to Part VII, Section A, line 1c										

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(47) Tommy Perry Board Member	1.00	X						0.	0.	0.
(48) John Pollock Board Member	1.00	X						0.	0.	0.
(49) Steve Pontius Board Member	1.00	X						0.	0.	0.
(50) Amanda Reed Board Member	1.00	X						0.	0.	0.
(51) Karen Ryan Board Member	1.00	X						0.	0.	0.
(52) Dean Schreiner Board Member	1.00	X						0.	0.	0.
(53) Robert Shearman Board Member	1.00	X						0.	0.	0.
(54) Mary Vlasak Snell Board Member	1.00	X						0.	0.	0.
(55) Jordi Tejero Board Member	1.00	X						0.	0.	0.
(56) Tom Uhler Board Member	1.00	X						0.	0.	0.
(57) Bill Valenti Board Member	1.00	X						0.	0.	0.
(58) Mark Webb Board Member	1.00	X						0.	0.	0.
(59) Jessica Wells Board Member	1.00	X						0.	0.	0.
(60) Scott White Board Member	1.00	X						0.	0.	0.
(61) Robert Wilson Board Member	1.00	X						0.	0.	0.
(62) Gregory Adkins Board Member	1.00	X						0.	0.	0.
(63) David Dale Board Member	1.00	X						0.	0.	0.
(64) Beth Hendry Board Member	1.00	X						0.	0.	0.
(65) West McCann Board Member	1.00	X						0.	0.	0.
(66) Ted Todd Board Member	1.00	X						0.	0.	0.
Total to Part VII, Section A, line 1c										

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(67) Cliff Smith President	50.00			X				205,550.	0.	205,550.
Total to Part VII, Section A, line 1c								205,550.		205,550.

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

			(A)	(B)	(C)	(D)	
			Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512 - 514	
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns	1a					
	b Membership dues	1b					
	c Fundraising events	1c					
	d Related organizations	1d					
	e Government grants (contributions)	1e	1,410,851.				
	f All other contributions, gifts, grants, and similar amounts not included above	1f	10,036,574.				
	g Noncash contributions included in lines 1a-1f: \$		1,114,149.				
	h Total. Add lines 1a-1f		11,447,425.				
	Program Service Revenue	2 a _____	Business Code				
b _____							
c _____							
d _____							
e _____							
f All other program service revenue							
g Total. Add lines 2a-2f							
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)		88,426.			88,426.	
	4 Income from investment of tax-exempt bond proceeds						
	5 Royalties						
	6 a Gross rents	(i) Real	61,887.				
		(ii) Personal					
		b Less: rental expenses	279,972.				
		c Rental income or (loss)	-218,085.				
	d Net rental income or (loss)		-218,085.			-218,085.	
	7 a Gross amount from sales of assets other than inventory	(i) Securities	566,255.				
		(ii) Other					
		b Less: cost or other basis and sales expenses	488,789.				
		c Gain or (loss)	77,466.				
	d Net gain or (loss)		77,466.			77,466.	
	8 a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18	a					
		b Less: direct expenses	b				
c Net income or (loss) from fundraising events							
9 a Gross income from gaming activities. See Part IV, line 19	a						
	b Less: direct expenses	b					
	c Net income or (loss) from gaming activities						
10 a Gross sales of inventory, less returns and allowances	a						
	b Less: cost of goods sold	b					
	c Net income or (loss) from sales of inventory						
Miscellaneous Revenue		Business Code					
11 a _____							
	b _____						
	c _____						
	d All other revenue						
	e Total. Add lines 11a-11d						
12 Total revenue. See instructions.			11,395,232.	0.	0.	-52,193.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

<i>Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.</i>	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	8,164,622.	8,164,622.		
2 Grants and other assistance to domestic individuals. See Part IV, line 22	376,337.	376,337.		
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	223,211.	133,179.	33,762.	56,270.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	1,354,076.	955,827.	105,879.	292,370.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	77,928.	57,159.	5,786.	14,983.
9 Other employee benefits	210,987.	145,344.	18,643.	47,000.
10 Payroll taxes	121,103.	84,587.	10,811.	25,705.
11 Fees for services (non-employees):				
a Management				
b Legal				
c Accounting				
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch. O.)	80,439.	21,516.	26,252.	32,671.
12 Advertising and promotion				
13 Office expenses	185,658.	90,409.	15,651.	79,598.
14 Information technology				
15 Royalties				
16 Occupancy	88,461.	86,658.	1,803.	
17 Travel	15,354.	9,682.	739.	4,933.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	9,766.	6,572.	2,108.	1,086.
20 Interest				
21 Payments to affiliates	123,877.	123,877.		
22 Depreciation, depletion, and amortization	37,953.		37,953.	
23 Insurance	3,535.	872.	2,663.	
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a Other	47,212.			47,212.
b Training	13,781.	7,870.	3,911.	2,000.
c Dues and Subscriptions	3,561.	2,168.	1,073.	320.
d				
e All other expenses				
25 Total functional expenses. Add lines 1 through 24e	11,137,861.	10,266,679.	267,034.	604,148.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here if following SOP 98-2 (ASC 958-720)

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

		(A)		(B)	
		Beginning of year		End of year	
Assets	1 Cash - non-interest-bearing	1,306,310.	1	1,816,476.	
	2 Savings and temporary cash investments	384,595.	2	490,649.	
	3 Pledges and grants receivable, net	5,298,528.	3	4,940,312.	
	4 Accounts receivable, net		4		
	5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5		
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instr). Complete Part II of Sch L		6		
	7 Notes and loans receivable, net	80,552.	7	97,267.	
	8 Inventories for sale or use	30,443.	8	171,095.	
	9 Prepaid expenses and deferred charges	45,822.	9	47,391.	
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 2,613,566.			
	b Less: accumulated depreciation	10b 1,245,145.			
	11 Investments - publicly traded securities	1,437,503.	10c	1,368,421.	
	12 Investments - other securities. See Part IV, line 11	2,185,389.	11	2,325,715.	
	13 Investments - program-related. See Part IV, line 11		12		
	14 Intangible assets		13		
	15 Other assets. See Part IV, line 11	116,668.	14	136,955.	
16 Total assets. Add lines 1 through 15 (must equal line 34)	10,885,810.	15	11,394,281.		
Liabilities	17 Accounts payable and accrued expenses	157,516.	16	11,394,281.	
	18 Grants payable		17	222,767.	
	19 Deferred revenue	22,767.	18	0.	
	20 Tax-exempt bond liabilities		19		
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		20		
	22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		21		
	23 Secured mortgages and notes payable to unrelated third parties		22		
	24 Unsecured notes and loans payable to unrelated third parties		23		
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D	109,299.	24	112,390.	
	26 Total liabilities. Add lines 17 through 25	289,582.	25	335,157.	
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.		26		
	27 Unrestricted net assets	3,584,227.	27	3,452,076.	
	28 Temporarily restricted net assets	7,012,001.	28	7,607,048.	
	29 Permanently restricted net assets		29		
	Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.				
	30 Capital stock or trust principal, or current funds		30		
	31 Paid-in or capital surplus, or land, building, or equipment fund		31		
	32 Retained earnings, endowment, accumulated income, or other funds		32		
33 Total net assets or fund balances	10,596,228.	33	11,059,124.		
34 Total liabilities and net assets/fund balances	10,885,810.	34	11,394,281.		

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	11,395,232.
2	Total expenses (must equal Part IX, column (A), line 25)	2	11,137,861.
3	Revenue less expenses. Subtract line 2 from line 1	3	257,371.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	10,596,228.
5	Net unrealized gains (losses) on investments	5	205,525.
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	11,059,124.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

	Yes	No
1 Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		X
b Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	X	
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.	X	
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		X
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.
▶ Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2017

Open to Public Inspection

Name of the organization **The United Way of Lee County, Inc.** Employer identification number **59-1005169**

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**
- 2 A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E (Form 990 or 990-EZ).)
- 3 A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4 A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state: _____
- 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II.)
- 6 A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 8 A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 9 An agricultural research organization described in **section 170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: _____
- 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2).** (Complete Part III.)
- 11 An organization organized and operated exclusively to test for public safety. See **section 509(a)(4).**
- 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2).** See **section 509(a)(3).** Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
 - a **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
 - b **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
 - c **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
 - d **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
 - e Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
 - f Enter the number of supported organizations
 - g Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
Total						

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	8,004,639.	8,504,500.	8,681,339.	10,058,511.	11,447,425.	46,696,414.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3	8,004,639.	8,504,500.	8,681,339.	10,058,511.	11,447,425.	46,696,414.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						5,917,805.
6 Public support. Subtract line 5 from line 4.						40,778,609.

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
7 Amounts from line 4	8,004,639.	8,504,500.	8,681,339.	10,058,511.	11,447,425.	46,696,414.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	123,549.	129,900.	109,478.	100,878.	150,313.	614,118.
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
11 Total support. Add lines 7 through 10						47,310,532.
12 Gross receipts from related activities, etc. (see instructions)					12	
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here						<input type="checkbox"/>

Section C. Computation of Public Support Percentage

14 Public support percentage for 2017 (line 6, column (f) divided by line 11, column (f))	14	86.19 %
15 Public support percentage from 2016 Schedule A, Part II, line 14	15	84.03 %
16a 33 1/3% support test - 2017. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		<input checked="" type="checkbox"/>
b 33 1/3% support test - 2016. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
17a 10% -facts-and-circumstances test - 2017. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
b 10% -facts-and-circumstances test - 2016. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions		<input type="checkbox"/>

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge ...						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources ...						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ►

Section C. Computation of Public Support Percentage

15 Public support percentage for 2017 (line 8, column (f) divided by line 13, column (f))	15	%
16 Public support percentage from 2016 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2017 (line 10c, column (f) divided by line 13, column (f))	17	%
18 Investment income percentage from 2016 Schedule A, Part III, line 17	18	%

19a 33 1/3% support tests - 2017. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ►

b 33 1/3% support tests - 2016. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ►

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ►

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer (b) and (c) below.</i>		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.</i>		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer 10b below.</i>		
b Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?		
b A family member of a person described in (a) above?		
c A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI .		

Section B. Type I Supporting Organizations

	Yes	No
1 Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.		
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.		

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).		

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).		
3 By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.		

Section E. Type III Functionally Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).		
a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.		
b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.		
c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).		
2 Activities Test. Answer (a) and (b) below.		
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.	Yes	No
b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.		
3 Parent of Supported Organizations. Answer (a) and (b) below.		
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI .		
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI.) **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8	

Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (explain in detail in Part VI):		
2	Acquisition indebtedness applicable to non-exempt-use assets	2	
3	Subtract line 2 from line 1d	3	
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions)	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by .035	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	

Section C - Distributable Amount		(A) Prior Year	Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1	
2	Enter 85% of line 1	2	
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3	
4	Enter greater of line 2 or line 3	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6	
7	<input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions	Current Year
1 Amounts paid to supported organizations to accomplish exempt purposes	
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
3 Administrative expenses paid to accomplish exempt purposes of supported organizations	
4 Amounts paid to acquire exempt-use assets	
5 Qualified set-aside amounts (prior IRS approval required)	
6 Other distributions (describe in Part VI). See instructions.	
7 Total annual distributions. Add lines 1 through 6.	
8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions.	
9 Distributable amount for 2017 from Section C, line 6	
10 Line 8 amount divided by line 9 amount	

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2017	(iii) Distributable Amount for 2017
1 Distributable amount for 2017 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2017 (reasonable cause required- explain in Part VI). See instructions.			
3 Excess distributions carryover, if any, to 2017			
a			
b From 2013			
c From 2014			
d From 2015			
e From 2016			
f Total of lines 3a through e			
g Applied to underdistributions of prior years			
h Applied to 2017 distributable amount			
i Carryover from 2012 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4 Distributions for 2017 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2017 distributable amount			
c Remainder. Subtract lines 4a and 4b from 4.			
5 Remaining underdistributions for years prior to 2017, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI . See instructions.			
6 Remaining underdistributions for 2017. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI . See instructions.			
7 Excess distributions carryover to 2018. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2013			
b Excess from 2014			
c Excess from 2015			
d Excess from 2016			
e Excess from 2017			

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury
Internal Revenue Service

Schedule of Contributors

▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.
▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2017

Name of the organization

The United Way of Lee County, Inc.

Employer identification number

59-1005169

Organization type (check one):

Filers of:

Section:

Form 990 or 990-EZ

501(c)(3) (enter number) organization

4947(a)(1) nonexempt charitable trust **not** treated as a private foundation

527 political organization

Form 990-PF

501(c)(3) exempt private foundation

4947(a)(1) nonexempt charitable trust treated as a private foundation

501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year ▶ \$ _____

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2017)

Name of organization The United Way of Lee County, Inc.	Employer identification number 59-1005169
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Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	_____ _____ _____	\$ <u>328,315.</u>	Person <input type="checkbox"/> Payroll <input checked="" type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
2	_____ _____ _____	\$ <u>455,025.</u>	Person <input type="checkbox"/> Payroll <input checked="" type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
3	_____ _____ _____	\$ <u>594,113.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
4	_____ _____ _____	\$ <u>744,145.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
_____	_____ _____ _____	\$ _____	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
_____	_____ _____ _____	\$ _____	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization The United Way of Lee County, Inc.	Employer identification number 59-1005169
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Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$ _____	_____
		\$ _____	_____
		\$ _____	_____
		\$ _____	_____
		\$ _____	_____
		\$ _____	_____
		\$ _____	_____

Name of organization The United Way of Lee County, Inc.	Employer identification number 59-1005169
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Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) ▶ \$ _____
Use duplicate copies of Part III if additional space is needed.

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ **Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.**

▶ **Attach to Form 990.**

▶ **Go to www.irs.gov/Form990 for instructions and the latest information.**

OMB No. 1545-0047

2017

Open to Public Inspection

Name of the organization **The United Way of Lee County, Inc.** Employer identification number **59-1005169**

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate value of contributions to (during year)		
3 Aggregate value of grants from (during year)		
4 Aggregate value at end of year		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?		<input type="checkbox"/> Yes <input type="checkbox"/> No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?		<input type="checkbox"/> Yes <input type="checkbox"/> No

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).
 Preservation of land for public use (e.g., recreation or education) Preservation of a historically important land area
 Protection of natural habitat Preservation of a certified historic structure
 Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Tax Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ _____

4 Number of states where property subject to conservation easement is located ▶ _____

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ _____

7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \$ _____

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenue included on Form 990, Part VIII, line 1

(ii) Assets included in Form 990, Part X

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

a Revenue included on Form 990, Part VIII, line 1

b Assets included in Form 990, Part X

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2017

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

- a Public exhibition
- b Scholarly research
- c Preservation for future generations
- d Loan or exchange programs
- e Other _____

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No

b If "Yes," explain the arrangement in Part XIII and complete the following table:

	Amount
c Beginning balance	1c
d Additions during the year	1d
e Distributions during the year	1e
f Ending balance	1f

2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Yes No

b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	2,285,636.	2,135,422.	2,321,390.	2,382,966.	2,142,734.
b Contributions					339,573.
c Net investment earnings, gains, and losses	381,954.	168,268.	-42,976.	143,054.	291,048.
d Grants or scholarships					
e Other expenditures for facilities and programs	220,814.	5,066.	129,259.	190,600.	376,494.
f Administrative expenses	13,808.	12,988.	13,733.	14,030.	13,895.
g End of year balance	2,432,968.	2,285,636.	2,135,422.	2,321,390.	2,382,966.

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- a Board designated or quasi-endowment 100.00 %
- b Permanent endowment _____ %
- c Temporarily restricted endowment _____ %

The percentages on lines 2a, 2b, and 2c should equal 100%.

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

- (i) unrelated organizations
- (ii) related organizations

	Yes	No
3a(i)	X	
3a(ii)		X
3b		

b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R?

4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		29,192.		29,192.
b Buildings		2,198,533.	893,627.	1,304,906.
c Leasehold improvements				
d Equipment				
e Other		385,841.	351,518.	34,323.
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)				1,368,421.

Part VII Investments - Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶		

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶		

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶	

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) Donor designations payable	112,390.
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶	112,390.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements	1	11,203,769.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains (losses) on investments	2a	205,525.
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIII.)	2d	279,972.
e	Add lines 2a through 2d	2e	485,497.
3	Subtract line 2e from line 1	3	10,718,272.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIII.)	4b	676,960.
c	Add lines 4a and 4b	4c	676,960.
5	Total revenue. Add lines 3 and 4c . (This must equal Form 990, Part I, line 12.)	5	11,395,232.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements	1	10,740,873.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIII.)	2d	279,972.
e	Add lines 2a through 2d	2e	279,972.
3	Subtract line 2e from line 1	3	10,460,901.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIII.)	4b	676,960.
c	Add lines 4a and 4b	4c	676,960.
5	Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18.)	5	11,137,861.

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Part V, line 4:

The unrestricted Board Designated Endowment is being held to support the mission of the Organization.

Part X, Line 2:

The Organization is designated as a 501(c)(3) charitable organization by the Internal Revenue Service and is exempt from federal and state income taxes. The Organization follows the income tax standard for uncertain tax positions. The Organization has evaluated its tax positions and determined it has no uncertain tax positions as of December 31, 2017 and 2016.

Part XI, Line 2d - Other Adjustments:

Part XIII Supplemental Information (continued)

Rental Expenses on Form 990 Part VIII line 6(b) 279,972.

Part XI, Line 4b - Other Adjustments:

Donor Designations to Agencies 676,960.

Part XII, Line 2d - Other Adjustments:

Rental Expenses on Form 990 Part VIII line 6(b) 279,972.

Part XII, Line 4b - Other Adjustments:

Donor Designations to Agencies 676,960.

**SCHEDULE I
(Form 990)**

Department of the Treasury
Internal Revenue Service

**Grants and Other Assistance to Organizations,
Governments, and Individuals in the United States**

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2017

**Open to Public
Inspection**

Name of the organization **The United Way of Lee County, Inc.** Employer identification number **59-1005169**

Part I General Information on Grants and Assistance

- 1** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? **Yes** **No**
- 2** Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
211 Palm Beach Treasure Coast PO Box 3588 Lantana, FL 33465	23-7153017	501(c)3	4,000.	0.			Annual Allocation for general support
Abuse Counseling & Treatment Center - PO Box 60401 - Fort Myers, FL 33906	59-1864735	501(c)3	332,200.	0.			Annual Allocation for general support
AFCAAM Catholic Center 3681 Michigan Ave Fort Myers, FL 33916	35-2159438	501(c)3	55,000.	0.			Annual Allocation for general support
Agape Home 3 Avenue J Moore Haven, FL 33471	65-0721743	501(c)3	12,000.	0.			Annual Allocation for general support
Aids Healthcare Foundation (formerly ICAN) - 2231B McGregor Blvd. - Fort Myers, FL 33901	65-1479557	501(c)3	87,000.	0.			Annual Allocation for general support
Alvin A Dubin Alzheimer's Resource Center - 12468 Brantley Commons Ct - Fort Myers, FL 33907	65-0580633	501(c)3	101,750.	0.			Annual Allocation for general support

- 2** Enter total number of section 501(c)(3) and government organizations listed in the line 1 table ▶ 83.
- 3** Enter total number of other organizations listed in the line 1 table ▶ 83.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2017)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
American Red Cross- Florida's Southern Gulf - 7501 Cypress Terrace, Suite 110 - Fort Myers, FL 33907	59-0808350	501(c)3	26,389.	0.			Annual Allocation for general support
Amigos Center Zion Lutheran Church, 7401 Winkler Fort Myers, FL 33919	59-3646095	501(c)3	47,000.	0.			Annual Allocation for general support
AMIkids Southwest Florida 1190 Mail Street Fort Myers Beach, FL 33931	59-3052865	501(c)3	78,000.	0.			Annual Allocation for general support
Beacon of HOPE 5465 Pine Island Road Bokeelia, FL 33922	03-0551791	501(c)3	30,000.	0.			Annual Allocation for general support
Big Brothers Big Sisters 1000 South Tamiami Tr., Suite C Venice, FL 34285	59-2479002	501(c)3	96,500.	0.			Annual Allocation for general support
Blessings in a Backpack Lee County 12271 Towne lake Dr. Fort Myers, FL 33913	26-1964620	501(c)3	26,000.	0.			Annual Allocation for general support
Bonita Springs Assistance Office 25300 Bernwood Dr, Suite 6 Bonita Springs, FL 34135	59-2337909	501(c)3	50,000.	0.			Annual Allocation for general support
Bonita Springs Lions Eye Clinic 10322 Pennsylvania Ave Bonita Springs, FL 34135	45-0560906	501(c)3	17,500.	0.			Annual Allocation for general support
Boy Scouts of America SWF Council 1801 Boy Scout Drive Fort Myers, FL 33907	59-1150488	501(c)3	159,750.	0.			Annual Allocation for general support

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Boys and Girls Club of Lee County 7275 Concourse Dr #200 Fort Myers, FL 33908	59-2013870	501(c)3	224,600.	0.			Annual Allocation for general support
Cafe of Life 10540 Childers St Bonita Springs, FL 34135	65-0832961	501(c)3	21,500.	0.			Annual Allocation for general support
Catholic Charities 4235 Michigan Links Avenue Fort Myers, FL 33916	59-2473176	501(c)3	122,000.	0.			Annual Allocation for general support
Child Care of Southwest Florida 6831 Pallisades Park Ct, Suite 6 Fort Myers, FL 33912	59-6198583	501(c)3	107,100.	0.			Annual Allocation for general support
Children's Advocacy Center of SWFL 3830 Evans Ave Fort Myers, FL 33901	65-0007620	501(c)3	347,100.	4,000.		Office Suites	Annual allocation for general support
Children's Home Society of Florida 1940 Maravilla Avenue Fort Myers, FL 33901	59-0192430	501(c)3	224,786.	0.			Annual allocation for general support
Children's Network of SWFL 2232 Altamont Avenue Fort Myers, FL 33901	31-1659302	501(c)3	40,000.	0.			Annual allocation for general support
Community Cooperative Ministries 3429 Martin Luther King Blvd. Fort Myers, FL 33901	59-2602772	501(c)3	295,000.	149,350.		Various Household Items	Annual allocation for general support/Hurricane Relief
Dr Piper Center For Social Services - 2607 Dr. Ella Piper Way - Fort Myers, FL 33916	65-0788551	501(c)3	56,000.	0.			Annual allocation for general support

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Early Learning Coalition of SWFL 2675 Winkler Ave, Suite 300 Fort Myers, FL 33901	65-1144775	501(c)3	82,500.	0.			Annual allocation for general support
Epilepsy Service of Southwest Florida - 1900 Main Street, Ste 212 - Sarasota, FL 34236	59-3281492	501(c)3	18,000.	0.			Annual allocation for general support
F.I.S.H. of Sanibel 1630 periwinkle way, ste b sanibel, FL 33957	20-8892375	501(c)3	42,500.	0.			Annual allocation for general support
Friendship Centers 1888 Brother Geenen Way Sarasota, FL 34236	59-1522614	501(c)3	103,260.	0.			Annual allocation for general support
Girl Scouts of Gulf Coast Florida 4780 Cattlemen Rd Sarasota, FL 34233	59-0760212	501(c)3	27,000.	0.			Annual allocation for general support
Gladiolus Learning & Development Center - 10320 Gladiolus Dr - Fort Myers, FL 33908	23-7378076	501(c)3	27,500.	0.			Annual allocation for general support
Good Wheels 10075 Bavaria Road SE Fort Myers, FL 33913	65-0192740	501(c)3	103,567.	0.			Annual allocation for general support
Goodwill Industries of SWFL 4940 Bayline Drive Nort Fort Myers, FL 33917	59-6196141	501(c)3	135,800.	0.			Annual allocation for general support
Guardian Ad Litem Foundation 2075 W First St. #300 Fort Myers, FL 33901	59-3044475	501(c)3	32,500.	0.			Annual allocation for general support

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Harry Chapin Food Bank of SWFL 3760 Fowler St Fort Myers, FL 33901	59-2332120	501(c)3	150,345.	0.			Annual allocation for general support
Healthy Families Hendry & Glades Counties - 1140 Pratt Blvd. - Labelle, FL 33975	59-3502843	501(c)3	13,000.	0.			Annual allocation for general support
Healthy Start Coalition of SWFL 1921 Jefferson Avenue Fort Myers, FL 33901	65-0378720	501(c)3	50,750.	0.			Annual allocation for general support
Hibiscus Children's Center 2400 N.E. Dixie Highway Jensen Beach, FL 34957	59-2632361	501(c)3	12,000.	0.			Annual allocation for general support
Hope Clubhouse 3602 Broadway Fort Myers, FL 33901	30-0437443	501(c)3	23,000.	0.			Annual allocation for general support
Hope HealthCare Services 9470 HealthPark Circle Fort Myers, FL 33908	59-2128697	501(c)3	72,500.	0.			Annual allocation for general support
Hospice of Okeechobee Po Box 1548 Okeechobee, FL 34973	59-2831397	501(c)3	13,000.	0.			Annual allocation for general support
Human Trafficking Awareness Partnerships - 7275 Concourse Drive, Unit 400 - Fort Myers, FL 33908	30-0370679	501(c)3	25,760.	0.			Annual allocation for general support
IMPACT for Developmental Education 1650 Medical Ln Fort Myers, FL 33907	59-1035415	501(c)3	134,000.	0.			Annual allocation for general support

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Interfaith Charities of South Lee 17592 Rockefeller Circle Fort Myers, FL 33937	65-0362463	501(c)3	68,600.	0.			Annual allocation for general support
L.A.R.C. 2570 Hanson Street Fort Myers, FL 33901	59-0968911	501(c)3	249,500.	0.			Annual allocation for general support
Lee County Legal Aid Society 2211 Widman Way Suite 600 Fort Myers, FL 33901	59-1163686	501(c)3	90,000.	0.			Annual allocation for general support
Lehigh Community Services 201 Plaza Dr #3 Lehigh Acres, FL 33936	59-1773738	501(c)3	102,600.	0.			Annual allocation for general support
Lifeline Family Center 907 SE 5th Avenue Cape Coral, FL 33990	65-0529641	501(c)3	16,000.	0.			Annual allocation for general support
Lighthouse of SWFL 35 West Mariana Ave N Fort Myers, FL 33903	59-1665257	501(c)3	72,500.	0.			Annual allocation for general support
Literacy Council Gulf Coast 26820 Old 41 Bonita Springs, FL 34135	65-0153890	501(c)3	181,500.	0.			Annual allocation for general support
Lutheran Services 3615 Central Avenue #4 Fort Myers, FL 33901	59-2198911	501(c)3	25,000.	0.			Annual allocation for general support
Martha's House Po Box 727 Okeechobee, FL 34973	65-0094350	501(c)3	15,000.	0.			Annual allocation for general support

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
My Aunt's House 202 NE Second Street Suite 8 Okeechobee, FL 34974	11-3687864	501(c)3	9,750.	0.			Annual allocation for general support
NAMI Lee 7275 Concourse Dr. #300 Fort Myers, FL 33908	65-0122844	501(c)3	66,760.	0.			Annual allocation for general support
Okeechobee Educational Foundation 700 Sw 2nd Ave Okeechobee, FL 34974	65-0219235	501(c)3	2,000.	0.			Annual allocation for general support
Our Mother's Home of Southwest Florida - 18011 South Tamiami Trail #16-106 - Fort Myers, FL 33908	65-0510103	501(c)3	18,500.	0.			Annual allocation for general support
PACE Center for Girls of Lee County - 3800 Evans Ave. - Fort Myers, FL 33901	59-2414492	501(c)3	44,100.	0.			Annual allocation for general support
Partners for Breast Cancer Care 9470 HealthPark Circle Fort Myers, FL 33908	65-0290568	501(c)3	37,000.	0.			Annual allocation for general support
Public Schools Enrichment Partnership / FGCU - 10501 FGCU Blvd. South - Fort Myers, FL 33965	65-4063969	501(c)3	22,500.	0.			Annual allocation for general support
Quality Life Center of Southwest Florida - 3210 Martin Luther King Blvd. - Fort Myers, FL 33901	65-0321309	501(c)3	50,000.	0.			Annual allocation for general support
Real Life Children's Ranch 7777 U.S. Hwy 441 S.E. Okeechobee, FL 34974	59-6173061	501(c)3	11,000.	0.			Annual allocation for general support

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Redlands Christian Migrant Association (RCMA) - 402 W Main St - Immokalee, FL 34142	59-1221966	501(c)3	9,000.	0.			Annual allocation for general support
SalusCare 3763 Evans Ave. Fort Myers, FL 33901	59-1287693	501(c)3	363,392.	0.			Annual allocation for general support
Shared Services Network of Okeechobee County - 700 SW Second Avenue - Okeechobee, FL 34974	65-0219235	501(c)3	6,400.	0.			Annual allocation for general support
Social Norming Project/The School District of Lee County - 2855 Colonial Blvd - Fort Myers, FL 33966	59-2637849	501(c)3	25,000.	0.			Annual allocation for general support
Southwest Florida Regional Human Trafficking Coalition - PO Box 60401 - Fort Myers, FL 33906	46-4238736	501(c)3	2,460.	0.			Annual allocation for general support
Special Equestrians 5121 Staley Road Fort Myers, FL 33906	65-0250071	501(c)3	36,000.	0.			Annual allocation for general support
The Salvation Army of Lee, Hendry & Glades - 10291 McGregor Blvd. - Fort Myers, FL 33919	58-0660607	501(c)3	441,800.	0.			Annual allocation for general support
The Heights Center 15570 Hagie Drive Fort Myers, FL 33908	45-5595206	501(c)3	25,000.	0.			Annual allocation for general support
Treasure Coast Food Bank 3051 Industrial 25th Street Fort Pierce, FL 34946	65-0123281	501(c)3	8,000.	0.			Annual allocation for general support

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Castle 3525 W Midway Road Fort Pierce, FL 34981	59-2094472	501(c)3	9,000.	0.			Annual allocation for general support
New Horizons of SWFL PO Box 111833 Naples, FL 34108	11-3678086	501(c)3	30,000.	0.			Annual allocation for general support
The Sky Family YMCA 701 Center Road Venice, FL 94285	59-1629660	501(c)3	167,000.	0.			Annual allocation for general support
Deaf & Hard of Hearing Center of SWFL - 1860 Boy Scout Dr., Suite B208 - Fort Myers, FL 33907	58-2398372	501(c)3	10,000.	0.			Annual allocation for general support
Home Ownership Resource Center 2915 Colonial Blvd., Suite 200, 2nd Fort Myers, FL 33966	65-1047226	501(c)3	7,500.	0.			Annual allocation for general support
Meals of Hope 2221 Corporation Blvd Naples, FL 34109	27-0268307	501(c)3	5,000.	0.			Annual allocation for general support
Project Dentist Care of SWFL PO Box 7429 Fort Myers, FL 33911	65-0822909	501(c)3	49,000.	0.			Annual allocation for general support
The Lee County Coalition for Drug-Free SWFL - 3653 Evans Ave., #202 - Fort Myers, FL 33901	59-3052892	501(c)3	4,000.	0.			Annual allocation for general support
United Cerebral Palsy 810 SE 10th Ct. Cape Coral, FL 33990	59-1796622	501(c)3	3,500.	0.			Annual allocation for general support

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Wellfit Girls Program SWFL 7505 Cordoba Cr. Naples, FL 34109	47-2821242	501(c)3	5,000.	0.			Annual allocation for general support
Big Brothers Big Sisters (Okeechobee) - 403 N US Hwy 1 - Fort Pierce, FL 34950	59-2455513	501(c)3	5,000.	0.			Annual allocation for general support
Children's Home Society (Okeechobee) - 650 10th Street - Vero Beach, FL 32960	65-1035652	501(c)3	9,500.	0.			Annual allocation for general support
Early Learning Coalition (Okeechobee) - 308 NW 5th Street - Okeechobee, FL 34972	65-1035652	501(c)3	3,000.	0.			Annual allocation for general support
Health Planning Council (Early Steps) - 8961 Daniels Center Drive Suite 401 - Fort Myers, FL 33912	59-2269305	501(c)3	15,000.	0.			Annual allocation for general support
Healthy Start Coalition Okeechobee 1132 S Parrott Ave Okeechobee,, FL 34974	65-0425678	501(c)3	2,000.	0.			Annual allocation for general support
Lee County Dept. of Human Services 2440 Thompson St Fort Myers, FL 33901		501(c)3	20,000.	0.			Annual allocation for general support
Healthy Start Coalition of SWFL 1921 Jefferson Avenue fort Myers, FL 33901	65-0378720	501(c)3	112,626.	0.			Contractual Services- Help Me Grow Grant
Abuse Counseling & Treatment Center - PO Box 60401 - Fort Myers, FL 33906	59-1864735	501(c)3	2,500.	0.			Disaster Related-Storm/Flood Assistance

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Amigos Center 7401 Winkler road Fort Myers, FL 33908	59-3646095	501(c)3	5,000.	0.			Disaster Related-Storm/Flood Assistance
Beacon of HOPE 5465 NW Pine Island Road Bokeelia, FL 33922	03-0551791	501(c)3	2,500.	3,000.		Gift Cards	Disaster Related-Storm/Flood Assistance
Boys & Girls Club of Lee 7275 Concourse Drive, Suite 200 Fort Myers, FL 33908	59-2013870	501(c)3	5,000.	0.			Disaster Related-Storm/Flood Assistance
Child Care of Southwest Florida 6831 Palisades Park Court, Suite 6 Fort Myers, FL 33912	59-6198583	501(c)3	3,500.	0.			Disaster Related-Storm/Flood Assistance
Community Cooperative PO Box 2143 Fort Myers, FL 33902	59-2602772	501(c)3	103,600.	15,125.		Gift Cards	Disaster Related-Storm/Flood Assistance
Destiny Diaper Bank 3660 Central Ave., Bldg. 5 Fort Myers, FL 33901	51-0604091	501(c)3	455.	500.		Gift Cards	Disaster Related-Storm/Flood Assistance
Eva's Closet 16331 Old US 41, #101 Fort Myers, FL 33912	81-4202200	501(c)3	0.	10,000.		Gift Cards	Disaster Related-Storm/Flood Assistance
F.I.S.H. of Sanibel-Captiva, Inc. 2430 Periwinkle Way, Suite B sanibel, FL 33957	20-8892375	501(c)3	4,000.	1,000.		Gift Cards	Disaster Related-Storm/Flood Assistance
Interfaith Charities of South Lee 17592 Rockefeller Cr Fort Myers, FL 33967	65-0362473	501(c)3	20,000.	5,000.		Gift Cards	Disaster Related-Storm/Flood Assistance

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Lee County Human Services Department - 2440 Thompson St - Fort Myers, FL 33901		501(c)3	65,000.	0.			Disaster Related-Storm/Flood Assistance
Lehigh Community Services, Inc. 201 Plaza Drive, Suite 3 Lehigh Acres, FL 33936	59-1773738	501(c)3	70,000.	15,880.		Gift Cards	Disaster Related-Storm/Flood Assistance
Meals of HOPE 2221 Corporation Blvd Naples, FL 34109	27-0268307	501(c)3	10,000.	0.			Disaster Related-Storm/Flood Assistance
Real Life Children's Ranch 7777 US Highway 441 SE Okeechobee, FL 34974	59-6173061	501(c)3	0.	13,000.		Gift Cards	Disaster Related-Storm/Flood Assistance
The Salvation Army of Lee, PO Box 60087 Fort Myers, FL 33906	13-3485289	501(c)3	40,000.	30,000.		Gift Cards	Disaster Related-Storm/Flood Assistance
Bonita Springs Assistance Office PO Box 16 Bonita Springs, FL 34133	59-2337909	501(c)3	65,000.	9,900.		Gift Cards	Disaster Related-Storm/Flood Assistance
Cape Coral Community Foundation 1405 SE 47st., Ste 2 Cape Coral, FL 33904	23-7410312	501(c)3	1,500.	0.			Public Support & Distribution
Womens Foundatin of SWFL 9015 Strada Stell CT Naples, FL 34109	45-2514055	501(c)3	20,000.	0.			Public Support & Distribution
FL Dental Association Found 545 John Knox RD, Ste 200 Tallahassee, FL 32303	59-2019148	501(c)3	5,000.	0.			Public Support & Distribution

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Meals of Hope 2221 Corporation Blvd Naples, FL 34109	27-0268307	501(c)3	15,210.	0.			Public Support & Distribution
I will Mentorship Foundation 1412 8th Ave Lehigh Acres, FL 33972	47-3761436	501(c)3	24,150.	0.			Public Support & Distribution
ACT PO Box 60401 Fort Myers, FL 33906	59-1864735	501(c)3	0.	10,120.		Various Clothes	Client/Agency Needs
Lee County School District 2855 Colonial Blvd Fort Myers, FL 33966		501(c)3	0.	530,204.		School Supplies	School Supplies for Children
Lutheran Services FL Oasis Youth Shelter, 3661 Central A Fort Myers, FL 33901	59-2198911	501(c)3	0.	4,313.		Various Household Items	Client/Agency Needs
The Salvation Army 10291 McGregor Blvd Fort Myers, FL 33919	58-0660607	501(c)3	0.	6,347.		Office Furniture	Client/Agency Needs

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
Hurricane Direct Assistance	120	0.	30,036.	FMV	Furniture, Clothing, Household Goods
Hurricane Direct Assistance	595	282,377.	63,924.	FMV	Toys for Christmas & Food for Holidays, Handicap vehicle

Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

Part I, Line 2:

Extensive application and review process for amounts and programs submitted. Each is reviewed by allocations department and independent volunteer allocation team and Board approved.

**SCHEDULE J
(Form 990)**

Compensation Information

OMB No. 1545-0047

2017

Open to Public Inspection

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
 ▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
 ▶ Attach to Form 990.
 ▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Department of the Treasury
Internal Revenue Service

Name of the organization: **The United Way of Lee County, Inc.**
 Employer identification number: **59-1005169**

Part I Questions Regarding Compensation

	Yes	No
1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. <input type="checkbox"/> First-class or charter travel <input type="checkbox"/> Travel for companions <input type="checkbox"/> Tax indemnification and gross-up payments <input type="checkbox"/> Discretionary spending account <input type="checkbox"/> Housing allowance or residence for personal use <input type="checkbox"/> Payments for business use of personal residence <input type="checkbox"/> Health or social club dues or initiation fees <input type="checkbox"/> Personal services (such as, maid, chauffeur, chef)		
b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b	
2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2	
3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. <input type="checkbox"/> Compensation committee <input type="checkbox"/> Independent compensation consultant <input type="checkbox"/> Form 990 of other organizations <input type="checkbox"/> Written employment contract <input checked="" type="checkbox"/> Compensation survey or study <input checked="" type="checkbox"/> Approval by the board or compensation committee		
4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:		
a Receive a severance payment or change-of-control payment?	4a	X
b Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	X
c Participate in, or receive payment from, an equity-based compensation arrangement?	4c	X
If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.		
Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.		
5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:		
a The organization?	5a	X
b Any related organization?	5b	X
If "Yes" on line 5a or 5b, describe in Part III.		
6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:		
a The organization?	6a	X
b Any related organization?	6b	X
If "Yes" on line 6a or 6b, describe in Part III.		
7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III	7	X
8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8	X
9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?	9	

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2017

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) Cliff Smith President	(i)	181,150.	20,000.	4,400.	9,919.	6,496.	221,965.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
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	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Multiple horizontal lines for supplemental information.

**SCHEDULE M
(Form 990)**

Noncash Contributions

OMB No. 1545-0047

2017

Open To Public Inspection

Department of the Treasury
Internal Revenue Service

- ▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.
- ▶ Attach to Form 990.
- ▶ Go to www.irs.gov/Form990 for the latest information.

Name of the organization: **The United Way of Lee County, Inc.** Employer identification number: **59-1005169**

Part I	Types of Property	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1	Art - Works of art				
2	Art - Historical treasures				
3	Art - Fractional interests				
4	Books and publications				
5	Clothing and household goods	X		956,881.	Market Value
6	Cars and other vehicles				
7	Boats and planes				
8	Intellectual property				
9	Securities - Publicly traded	X	16	150,268.	Market Value
10	Securities - Closely held stock				
11	Securities - Partnership, LLC, or trust interests				
12	Securities - Miscellaneous				
13	Qualified conservation contribution - Historic structures				
14	Qualified conservation contribution - Other				
15	Real estate - Residential				
16	Real estate - Commercial				
17	Real estate - Other				
18	Collectibles				
19	Food inventory				
20	Drugs and medical supplies				
21	Taxidermy				
22	Historical artifacts				
23	Scientific specimens				
24	Archeological artifacts				
25	Other ▶ (Mobile office)	X	1	7,000.	FMV
26	Other ▶ ()				
27	Other ▶ ()				
28	Other ▶ ()				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement **29**

	Yes	No
30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for exempt purposes for the entire holding period?		X
b If "Yes," describe the arrangement in Part II.		
31 Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions?	X	
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?	X	
b If "Yes," describe in Part II.		
33 If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule M (Form 990) 2017

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2017

Open to Public
Inspection

Name of the organization

The United Way of Lee County, Inc.

Employer identification number

59-1005169

Form 990, Part III, Line 1, Description of Organization Mission:

provide high quality social service programs that make a difference in
people's lives.

Form 990, Part III, Line 4a, Program Service Accomplishments:

live independently, with dignity and respect, responding to people in
crisis, and connecting people in need of help through United Way 211
Information and Referral Line; 4) Empowering Communities - By
organizing and mobilizing communities, bringing health and human
services to neighborhoods, and connecting providers and residents
through partnerships.

The United Way Gifts in Kind Program solicits and collects donated
merchandise, materials, equipment, fixtures, furniture, etc. for
redistribution to local nonprofit agencies.

Form 990, Part III, Line 4b, Program Service Accomplishments:

United Way 211 also runs Mission United, a single phone point of entry
utilizing the 211 number to help local United States active military,
veterans and their families in Lee, Hendry and Glades counties navigate
and access needed services. United Way 211 is available 24 hours a day,
7 days a week by dialing 211 or 239-433-3900.

Form 990, Part III, Line 4d, Other Program Services:

The United Way Volunteer Center is the designated Volunteer Center for
Lee, Hendry, and Glades counties. It creates connections between

Name of the organization The United Way of Lee County, Inc.	Employer identification number 59-1005169
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volunteer opportunities and individuals, families, businesses, and groups to help serve the community. The United Way Volunteer Center also runs three programs: United Way ReadingPals where volunteers read to four and five-year-olds at school sites in Lee and Hendry Counties; United Way Family Mentor Program where trained volunteers meet one-on-one with parents who are reunifying with their children through Children's Network of Southwest Florida; and United Way VITA where IRS trained volunteers save working families hundreds of dollars in tax preparation while ensuring they receive all applicable tax credits such as the EITC. United Way VITA volunteers brought back over \$6.5 million in returns for working families in our community during the 2017 Tax Year. The United Way Volunteer Center can be reached by calling 239-433-2000 option 9.

Expenses \$ 313,345. including grants of \$ 0. Revenue \$ 0.

Form 990, Part VI, Section A, line 1:

The executive committee is made up of the officers of the board as well as other directors the Chairperson deems necessary. The committee shall have and exercise the authority of the board between meetings but cannot make changes to the organizational documents or make decisions regarding merging or dissolving the corporation. Any funds disbursed in absence of emergency must be within approved budgeted guidelines and are submitted to the board for review at the next meeting.

Form 990, Part VI, Section B, line 11b:

A draft of the Return is reviewed by the Organization's President, Treasurer, and Finance Committee. A finalized Form 990 is presented to the Board before the return is filed, for their approval. The Board members

Name of the organization The United Way of Lee County, Inc.	Employer identification number 59-1005169
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review the Form 990 and vote to accept the return.

Form 990, Part VI, Section B, Line 12c:

The Organization annually has the Board members and employees complete a conflict of interest policy questionnaire. Board members and staff are covered under the policy. Any Board members with a conflict are unable to vote on the issue in question.

Form 990, Part VI, Section B, Line 15:

President's compensation approved and determined by the Board on an annual basis. The review process, done annually, includes review and approval by independent persons, comparability data, and contemporaneous documentation of the deliberation. The President of the Organization approves the compensation of any other key employees and officers.

Form 990, Part VI, Section C, Line 19:

Governing documents, Conflict of Interest Policy, and Financial Statements are available on the Organization's website